The leading European partnering event for early-stage innovation deals and investment rounds in the field of Life Sciences.

1,000+ delegates
35+ countries represented

INSIDE THE EVENT:
• One-on-one meetings
• Conferences
• Pitch sessions
• Exhibition

DIGITAL FORMAT
DECEMBER 7TH – 9TH 2021
10TH EDITION

ORGANISED TOGETHER WITH MedFIT
Who will you meet?

- **25%** TTOs, Research institutions, Incubators, Academics
- **20%** Pharma & Diagnostic companies
- **20%** Biotech companies
- **15%** R&D services - Preclinical CROs and CDMOs
- **10%** Investors (pre-seed, seed and Series A)
- **5%** Consulting companies, law firms
- **5%** Associations, clusters, media

One-on-one meetings

**24H A DAY TO MEET YOUR FUTURE PROJECT PARTNERS, OBTAIN FUNDING AND ACCELERATE INNOVATION**

**OUT OF 1,000+ BIOFIT ATTENDEES, 1,015+ DEALS HAVE BEEN GENERATED**

Breakdown of deals by nature:

- **35%** of collaborative research projects
- **30%** of licensing deals
- **15%** of equity investment deals
- **20%** of services deals

Estimate based on the delegates' outcomes from the 2 previous editions

Conferences

Steered by a prestigious committee, the BioFIT 2021 conference programme is tailored to match the interests of every player of the sector. Rooted in four custom-made tracks, the conference sessions bring together international experts to discuss the current stakes of early-stage innovation in the life sciences sector and focus on:

- **TRACK 01** Best practices in R&D collaborations
- **TRACK 02** Nurturing and licensing early-stage assets
- **TRACK 03** From pre-seed to Series A: Accessing early-stage investment
- **TRACK 04** Animal Health highlights

Exhibition | Visibility pack

If you wish to be recognised as a key innovation player in the Life Sciences sector, combining your “full pass” with a “visibility pack” will allow you to:

- **Enhance** your visibility among innovative leaders
- **Maximise** your business opportunities with informal meetings
- **Expand** your network
- **Highlight** your assets, services and innovations

Visibility pack from €200 to €300 depending on your organisation’s profile.
The Start-up Slams are a great opportunity for young companies (and particularly for start-ups seeking to raise a seed or a Series A financing round) to showcase their project in front of potential partners and investors.

**Collaborative and licensing opportunity presentations**

The Collaborative and Licensing Opportunity Presentations enable TTOs, universities, research institutes and companies to showcase their early-stage technologies in front of potential partners, in order to entail a collaborative project and/or a licensing deal.

**Animal health presentations**

The Animal Health Presentations allow young companies, TTOs, universities, research institutes and companies to showcase their innovative project in front of potential partners and investors in the Animal Health sector.

A few weeks before the event: The selected candidates will be put in condition of the D-day through a warm-up session to help them improve their pitch thanks to valuable feedback from the jury.

During the event: The selected candidates will be offered to present their project and receive advice and feedback (“speed-mentoring”) from a panel of experts.

The winners will be recognised as the most innovative start-up and the most promising technology in Life Sciences.

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**Steering committee**

**PHARMA, BIOTECH**

- Damien Choppy (Roche)
- Florence Dal Degano (Boehringer Ingelheim)
- Isabelle Dupin-Roger (Animal Health Office)
- Julie Edwards (Boehringer Ingelheim)
- Guy Hélin (Syngenta)
- Stephan Lensky (EpiMab Biopharmaceuticals)
- Sabrina Lesage (Pfizer)
- Marie-Ange N’Zoutani (Sanofi)
- Niharika Sharma (Roivant Sciences)
- Philippe Verwaerde (Alproteck)
- Joachim Vogt (AbbVie)

**ACADEMIA, TTO**

- Hervé Ansany (SATT Guest Valorisation & SATT Paris Saclay)
- Jürgen Bauer (EMBLEM Technology Transfer)
- Garold Breit (Bret Ideas LLP)
- Jean-Luc Chagnaud (Aquitaine Science Transfert)
- Yannick Campion (SATT Nord)
- Caroline Dreyer (SATT Conectus)
- Esther Lange (Ascension)
- Niharika Sharma (Roivant Sciences)
- Philippe Verwaerde (Alproteck)
- Joachim Vogt (AbbVie)

**INVESTORS**

- Frank Hensel (High-Tech Gründerfonds)
- Jéréème Majole (Fournier-Majole Foundation)
- Sara Núñez-García (Forty51 Ventures)
- Daniel Parera (Forty51 Ventures)
- Zhizhong Yao (Theodoreus Investment Funds)
- Lotfi Yelles Chauouche (SATT Nord)
- Yohan Grosjean (AFSSI - The French association of outsourcing and innovative companies)
- Jean-Louis Hunault (SIMV - The French association of the animal health industry)
- Marco Pintore (BioValley France)
- Émilie Royère (Eurobiomed)
- Corinne Sillagyi (BioValley France)
- Étienne Vervaekte (Eurobiomed)

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**R&D dating for animal health and innovation**

Since its first edition, the “R&D dating for Animal Health and Innovation” business convention, initiated by SIMV (the French association of the animal health industry), has been organised along with BioFIT. This year again, this major meeting of Animal Health innovators will hold its 7th edition within BioFIT 2021.

A European meeting place for innovators involved in Animal Health.

More than 650 face-to-face appointments between animal health players.

10 and 15 partnership proposals by academic research institutions or start-ups to animal health manufacturers.

The field initially covered in veterinary medicines and diagnostics now extends to medical technologies and data devoted to Animal Health.
They trust us

**PHARMA**
Abbvie | Asahi Kasei Pharma Corporation | Bayer | Boehringer Ingelheim | Daiichi Sankyo Co | EA Pharma | Eli Lilly | MSD | Novo Nordisk | Pfizer | Roche | Sanofi | Servier...

**VETERINARY**
Altar | Avogadro | Diagnostic for Animals | Provaxs | SIMV | Zoetis...

**BIOTECH & DIAG**
Allera Therapeutics | AM Pharma | Evotec | Genfit | Roivant Sciences | Shorla Pharma | Syngulon...

**TTO & ACADEMIA**
Ascenion | BioAster | BioInnovation Institute | Cancer Research UK | EMBLEM Technology Transfer | Fraunhofer Institute for Cell Therapy and Immunology | IFOM | Imperial College London | INRAE Transfert | ICB Tech | University of Birmingham | VIB...

**INVESTORS (PRE-SEED, SEED, SERIES A)**
BioGeneration Ventures | Cambridge Innovation Capital | European Investment Bank | Fund+ | High-Tech Gründerfonds | INKEF Capital | M Ventures | Novo Holdings A/S | Sofinnova Partners | Theodorus Investment Funds | TVM Capital Life Science | V-Bio Ventures...

Registration fees

**FULL PASS**
The full pass gives access to all the activities of the event:
- One-on-one meetings
- Conferences
- Pitch sessions

**VISIBILITY PACK**
The visibility pack is accessible only if you order at least 1 full pass.
This visibility pack enables you to maximise your business opportunities by offering:
- An overview of your profile (with your logo, description...)
- Items inside your profile (possibility to add documents/videos on your profile)
- The tracking of visitors on your profile
- Many other advantages...

To discover in detail what is included in the visibility pack, please visit the BioFIT website:
[www.biofit-event.com/exhibition-opportunities](http://www.biofit-event.com/exhibition-opportunities)

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<th>Registration fees</th>
<th>Mature company (&gt;5 years old)</th>
<th>Cluster Association</th>
<th>TTO</th>
<th>Research institution</th>
<th>University</th>
<th>Emerging company (&lt;5 years old)</th>
<th>SME (&lt;5 employees)</th>
<th>Academic research fellow/associate</th>
<th>Investor (pre-seed, seed or Series A)</th>
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**Contact us:**
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**Super Early Bird**
Before April 29th, 2021 incl.
- € 734
- € 622
- € 482
- € 300
- € 244

**Early Bird**
From April 30th to June 30th, 2021 incl.
- € 839
- € 715
- € 559
- € 342
- € 279

**Regular Fee**
From July 1st to October 31st, 2021 incl.
- € 944
- € 804
- € 629
- € 384
- € 314

**Late Registration**
From November 1st, 2021 incl.
- € 1,039
- € 885
- € 699
- € 423
- € 346

The FULL PASS fees are excl. VAT and per person.
Only 1 visibility pack is needed per organisation.

25% off any additional full pass for the same organisation

Sponsorship opportunities

- **PLATINUM SPONSOR**
  - € 20,000
- **GOLD SPONSOR**
  - € 15,500
- **SILVER SPONSOR**
  - € 11,000
- **BRONZE SPONSOR**
  - € 6,500

The 2021 sponsors include:

- MSD
- Pfizer
- Roche
- Novo Nordisk
- Alzprotect
- Boehringer Ingelheim
- Genfit
- eurasante
- BIValley
- BIOFRANCE
- EuroBiomed
- NHI

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