



The leading European partnering event  
for early-stage innovation deals  
and investment rounds  
in the field of **Life Sciences**

**DIGITAL  
FORMAT**

**DECEMBER  
7<sup>TH</sup> – 9<sup>TH</sup>  
2021**  
—  
**10<sup>TH</sup> EDITION**

 **1,000+**  
**delegates**

 **35+ countries**  
**represented**

**INSIDE THE EVENT:**

- One-on-one meetings
- Conferences
- Pitch sessions
- Exhibition

**ORGANISED  
TOGETHER WITH**

 **MedFIT**  
Fostering Innovation in medTech  
MedTech, Diagnostic & Digital Health

# Who will you meet?

-  **25%** TTOs, Research institutions, Incubators, Academics
-  **20%** Pharma & Diagnostic companies
-  **20%** Biotech companies
-  **15%** R&D services – Preclinical CROs and CDMOs
-  **10%** Investors (pre-seed, seed and Series A)
-  **5%** Consulting companies, law firms
-  **5%** Associations, clusters, media

# Conferences

Steered by a prestigious committee, the BioFIT 2021 conference programme is tailored to match the interests of every player of the sector. Rooted in four custom-made tracks, the conference sessions bring together international experts to discuss the current stakes of early-stage innovation in the life sciences sector and focus on:

**TRACK 01** Best practices in R&D collaborations

**TRACK 02** Nurturing and licensing early-stage assets

**TRACK 03** From pre-seed to Series A: Accessing early-stage investment

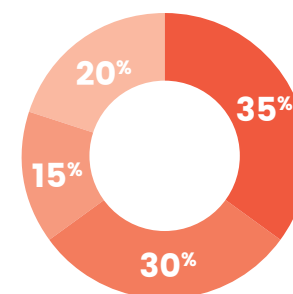
**TRACK 04** Animal Health highlights

All BioFIT attendees will have access to a mix of live and on-demand content during the event. This content will be available for 30 days afterwards. They will also have the opportunity to debate with the speakers via interactive online chats.

# One-on-one meetings

**24H A DAY** TO MEET YOUR FUTURE PROJECT PARTNERS, OBTAIN FUNDING AND ACCELERATE INNOVATION

OUT OF 1,000+ BIOFIT ATTENDEES, **1,015+ deals** HAVE BEEN GENERATED



### Breakdown of deals by nature:

- ◆ **35%** of collaborative research projects
- ◆ **30%** of licensing deals
- ◆ **15%** of equity investment deals
- ◆ **20%** of services deals

Estimate based on the delegates' outcomes from the 2 previous editions



# Exhibition | Visibility pack

If you wish to be recognised as a key innovation player in the Life Sciences sector, combining your "full pass" with a "visibility pack" will allow you to:

- **Enhance** your visibility among innovative leaders
- **Maximise** your business opportunities with informal meetings
- **Expand** your network
- **Highlight** your assets, services and innovations

Visibility pack from €200 to €300 depending on your organisation's profile.



# Pitch sessions

## Start-up Slams

Sponsored by:  novo nordisk®

The Start-up Slams are a great opportunity for **young companies** (and particularly for start-ups seeking to raise a seed or a Series A financing round) to showcase their project in front of potential partners and investors.

## Collaborative and licensing opportunity presentations

The Collaborative and Licensing Opportunity Presentations are a great opportunity for **TTOs, universities, research institutes** and **companies** to showcase their early-stage technologies in front of potential partners, in order to entail a collaborative project and/or a licensing deal.

## Animal health presentations

Sponsored by:  SIMV  
SYNDICAT DE L'INDUSTRIE DU  
MÉDICAMENT ET DIAGNOSTIC VÉTÉRINAIRES

The Animal Health Presentations are a great opportunity for **young companies, TTOs, universities, research institutes** and **companies** to showcase their innovative project in front of potential partners and investors in the Animal Health sector.

The selected candidates will be offered to present their project and receive advice and feedback (“**speed-mentoring**”) from a panel of experts.

The winners will be recognised as the most innovative start-up and the most promising technology in Life Sciences.

**APPLY** BEFORE **SEPTEMBER 30<sup>TH</sup>, 2021**

**BE SELECTED** BY A JURY OF EXPERTS

**PITCH** DURING BIOFIT

# R&D dating for animal health and innovation



Since its first edition, the “**R&D dating for Animal Health and Innovation**” business convention, initiated by SIMV (the French association of the animal health industry), has been organised along with BioFIT. This year again, this major meeting of Animal Health innovators will hold its 7<sup>th</sup> edition within BioFIT 2021.

A **European meeting place** for innovators involved in Animal Health.

A **leading European event** by its importance and by the number of institutes from different countries.

More than **650** face-to-face **appointments** between animal health players.

**10 and 15** **partnership** proposals by academic research institutions or start-ups to animal health manufacturers.

The field initially covered in **veterinary medicines and diagnostics** now extends to **medical technologies and data** devoted to Animal Health.

# Steering committee

## PHARMA, BIOTECH

 **Damien Chopy**  
Business Development Manager  
Roche 🇨🇭

 **Florence Dal Degan**  
R&D Innovation Sourcing Director  
Novo Nordisk 🇩🇰

 **Isabelle Dupin-Roger**  
Director of External Opportunities  
Servier 🇫🇷

 **Julie Edwards**  
Business Development and Licensing  
Boehringer Ingelheim 🇩🇪

 **Guy Hélin**  
Chief Executive Officer  
Syngulon 🇫🇷

 **Stephan Lensky**  
Chief Operating and Chief Business Office  
EpimAb Biotherapeutics 🇨🇭

 **Sabrina Lesage**  
Strategic Alliances Manager  
Pfizer 🇫🇷

 **Marie-Ange N'Zoutani**  
Head of Acceleration Office  
Sanofi 🇫🇷

 **Niharika Sharma**  
Senior Analyst  
Roivant Sciences 🇨🇭

 **Joachim Vogt**  
Director, Search and Evaluation,  
Western Europe  
AbbVie 🇺🇸

## ACADEMIA, TTO

 **Hervé Ansanay**  
Business Development Manager  
SATT Ouest Valorisation &  
SATT Paris Saclay 🇫🇷

 **Jürgen Bauer**  
Deputy Managing Director  
EMBLEM Technology Transfer 🇩🇪

 **Garold Breit**  
CEO  
Breit Ideas LLP 🇺🇸

 **Jean-Luc Chagnaud**  
Healthcare Business Development &  
Intellectual Property Manager  
Aquitaine Science Transfert 🇫🇷

 **Yannick Campion**  
Business Development Officer  
SATT Nord 🇫🇷

 **Caroline Dreyer**  
President  
SATT Conectus 🇫🇷

 **Esther Lange**  
Industry Liaison Manager  
Ascenion 🇩🇪

## ASSOCIATIONS, CLUSTERS

 **Yohan Grosjean**  
Communication Officer  
AFSSI - The French association of outsourcing and  
innovative companies 🇫🇷

 **Jean-Louis Hunault**  
President  
SIMV - The French association of the animal health  
industry 🇫🇷

 **Marco Pintore**  
General Manager  
BioValley France 🇫🇷

 **Christian Policard**  
Member of the Board, Chairman of the Business  
Development Sub-Committee  
France Biotech 🇫🇷

 **Émilie Royère**  
General Manager  
Eurobiomed 🇫🇷

 **Etienne Vervaecke**  
General Manager  
Eurasanté & Clubster-NHL 🇫🇷

## INVESTORS

 **Frank Hensel**  
Principal  
High-Tech Gründerfonds 🇩🇪

 **Jérôme Majoie**  
General Manager  
Fournier-Majoie Foundation 🇫🇷

 **Sara Núñez-García**  
Co-Founding Partner  
Forty51 Ventures 🇪🇸

 **Daniel Parera**  
Co-Founder, CEO & CMO  
IcanoMAB 🇩🇪

 **Zhizhong Yao**  
Partner  
Sofinnova Partners 🇫🇷

 **Lotfi Yelles Chaouche**  
Partner  
Theodorus Investment Funds 🇫🇷

# They trust us

## PHARMA

AbbVie | Ammirall | Astellas Pharma | Bayer | Boehringer Ingelheim | EA Pharma | GSK | Ipsen Innovation | Johnson & Johnson Innovation | Kaken Pharmaceutical | Kyowa Kirin Pharmaceutical | Lilly | Maruho Co | Merck | MSD | Novartis | Novo Nordisk | Pfizer | Roche | Sanofi | Servier | Thea Open Innovation...

## VETERINARY

Boehringer Ingelheim Animal Health | Ceva Animal Health | MSD Animal Health | Vetoquinol | Virbac | Zoetis...

## BIOTECH & DIAG

Amcure | Biogazelle | Egle Therapeutics | Evotec | Exonate | Galapagos | Genfit | Imcheck Therapeutics | Innate Pharma | LFB | Roivant Sciences | Syngulon...

## TTO & ACADEMIA

Ascenion | ASTP | CNRS | EMBLEM | INRA | Inserm Transfert | King's College | LifeArc | MassBio | Max Planck Institute | NIH | Oxford University Innovation | Princeton University | Technion | TNO | UCL Innovation and Enterprise | Yissum...

## INVESTORS (PRE-SEED, SEED, SERIES A)

Abingworth | Advent France Biotechnology | BioGeneration Ventures | Earlybird | European Investment Bank | High-Tech Gründerfonds | Kurma Partners | Medixi | M Ventures | Novo Seeds | Seventure Partners | Sofinnova Partners | SOSV | Turenne Capital | TVM Capital...

2021 Sponsors:



Organisers:



# Registration fees

## FULL PASS

The full pass gives access to all the activities of the event:

- One-on-one meetings
- Conferences
- Pitch sessions

## VISIBILITY PACK

The visibility pack is accessible only if you order at least 1 full pass.

This visibility pack enables you to maximise your business opportunities by offering:

- An overview of your profile (with your logo, description...)
- Items inside your profile (possibility to add documents/videos on your profile)
- The tracking of visitors on your profile
- Many other advantages...

To discover in detail what is included in the visibility pack, please visit the BioFIT website:

[www.biofit-event.com/exhibition-opportunities](http://www.biofit-event.com/exhibition-opportunities)

	Mature company (>5 years old)	Cluster Association	TTO   Research institution   University	Emerging company (≤5 years old) SME (≤5 employees)	Academic research fellow/ associate	Investor (pre-seed, seed or Series A)
	<b>VISIBILITY PACK</b>					
	€ 300	€ 300	€ 300	€ 200	€ 200	
	+	+	+	+	+	
	<b>FULL PASS</b>					
<b>Super Early Bird</b> Before April 29 <sup>th</sup> , 2021 incl.	€ 734	€ 622	€ 482	€ 300	€ 244	<b>Contact us:</b> Leynha Tsibah letsibah@eurasanté.com +33 (0)3 28 55 90 73
<b>Early Bird</b> From April 30 <sup>th</sup> to June 30 <sup>th</sup> , 2021 incl.	€ 839	€ 715	€ 559	€ 342	€ 279	
<b>Regular Fee</b> From July 1 <sup>st</sup> to October 31 <sup>st</sup> , 2021 incl.	€ 944	€ 804	€ 629	€ 384	€ 314	
<b>Late Registration</b> From November 1 <sup>st</sup> , 2021 incl.	€ 1,039	€ 885	€ 699	€ 423	€ 346	

The FULL PASS fees are excl. VAT and per person.

The VISIBILITY PACK fees are excl. VAT and per organisation.

**25% off for any additional full pass for your colleagues**

## Sponsorship opportunities



**PLATINUM SPONSOR**

€20,000

**GOLD SPONSOR**

€15,500

**SILVER SPONSOR**

€11,000

**BRONZE SPONSOR**

€6,500