

SAVE THE DATE



Biofit

FOSTERING
INNOVATION
& TRANSFER

The leading European partnering
event for early-stage deals and
investment rounds in the Life
Sciences field

DECEMBER
7TH - 10TH
2020

9TH
EDITION

DIGITAL
EVENT

Organised
together with



MedFIT

Fostering Innovation in medTech

MedTech, Diagnostic & Digital Health

Sponsors:



Institutional partners:

Organisers:



BIOFIT AT A GLANCE

BioFIT is the leading partnering event in Europe for **technology transfer**, **academia-industry collaborations**, **early-stage innovation deals** and **pre-seed, seed and Series A investment rounds** in the field of Life Sciences.



1,300+
delegates

35+
countries
represented



WHO WILL YOU MEET?



30% TTOs, Research institutions, Academics



20% Pharma & Diagnostic companies



20% Emerging Biotech companies



15% Preclinical CROs and CDMOs



10% Pre-seed, seed and Series A investors



5% Professional services, consulting and law firms

INSIDE THE EVENT



ONE-TO-ONE MEETINGS
24 HOURS A DAY



CONFERENCES
LIVE AND RECORDED



PITCH SESSIONS
LIVE AND RECORDED



EXHIBITION
VIRTUAL

ONE-TO-ONE MEETINGS



TO MEET YOUR FUTURE PROJECT PARTNERS, OBTAIN FUNDING AND ACCELERATE INNOVATION



IDENTIFY >



INITIATE >



MEET >



DEVELOP

The partnering platform at BioFIT is powered by: inova

THEY TRUST US

PHARMA

Almirall | Astellas Pharma | Bayer | Boehringer Ingelheim | GSK | Ipsen Innovation | Johnson & Johnson Innovation | Kyowa Kirin Pharmaceutical | Lilly | Maruho Co | Merck | MSD | Novartis | Novo Nordisk | Pfizer | Roche | Sanofi | Servier | Thea Open Innovation...

VETERINARY

Boehringer Ingelheim Animal Health | Ceva Animal Health | MSD Animal Health | Vetoquinol | Virbac | Zoetis...

BIOTECH & DIAG

Evotec | Genfit | Innate Pharma | LFB | Roivant Sciences | Syngulon...

TTOs & ACADEMIA

Ascenion | CNRS | EMBLEM | INRA | Inserm Transfert | King's College | LifeArc | Max Planck Institute | NIH | Oxford University | Princeton University | Technion | TNO | Yissum...

INVESTORS (PRE-SEED, SEED, SERIES A)

Abingworth | BioGeneration Ventures | Earlybird | European Investment Bank | Kurma Partners | Medicxi | M Ventures | Novo Seeds | Sofinnova Partners | SOSV | Turenne Capital...

R&D DATING FOR ANIMAL HEALTH AND INNOVATION



The 6th edition of the “R&D dating for Animal Health and Innovation” business convention is hosted by BioFIT 2020.

- **10 and 15 partnership** proposals by academic research institutions or start-ups to animal health manufacturers.
- More than **200 appointments** face to face with the **40 SIMV members**.
- The field initially covered in **veterinary medicines and diagnostics** now extends to **medical technologies** and **data**.
- A **leading European event** organised in France by its importance and by the number of institutes from different countries.
- A **meeting place** for **innovation stakeholders**.

CONFERENCES



65

high-level speakers

Steered by a prestigious committee, the BioFIT 2020 conference programme is tailored to match the interests of every player of the sector. Rooted in four custom-made tracks, the conference sessions bring together international experts to discuss the current stakes of the early-stage innovation in the life sciences sector focusing on:

TRACK 1:

Best practices in academia-industry R&D collaborations

TRACK 2:

Nurturing and licensing early-stage assets

TRACK 3:

From pre-seed to Series A: Accessing early-stage investment

TRACK 4:

Animal Health Highlights

STEERING COMMITTEE

PHARMA, BIOTECH:

- **Adrian Carter**, Corporate Vice President and Global Head of Discovery Research Coordination, **Boehringer Ingelheim**
- **Damien Chopy**, Business Development Manager, **Roche**
- **Sami Chtourou**, Executive Vice President Innovation & Scientific Affairs, **LFB**
- **Florence Dal Degan**, R&D Innovation Sourcing Director, **Novo Nordisk**
- **Isabelle Dupin-Roger**, Director of External Opportunities, **Servier Pharmaceuticals**
- **Guy Hélin**, CEO, **Syngulon**
- **Stephan Lensky**, Chief Operating and Chief Business Officer, **EpimAb Biotherapeutics**
- **Sabrina Lesage**, Strategic Alliances Manager, **Pfizer**
- **Marie-Ange N'Zoutani**, Head of Acceleration Office Sanofi Partnering, **Sanofi**
- **Niharika Sharma**, Senior Analyst, **Roivant Sciences**
- **Joachim Vogt**, Director, Search and Evaluation, Western Europe, **AbbVie**
- **Nadine Weisslinger-Darmon**, Medical Director Specialty Products, Clinical Research & Academic Alliances, **GSK - GlaxoSmithKline**

ACADEMIA, TTOS:

- **Hervé Ansanay**, Operations Director, **SATT AxLR**
- **Jürgen Bauer**, Deputy Managing Director, **EMBLEM Technology Transfer**
- **Garold Breit**, CEO, **Breit Ideas LLP**
- **Jean-Luc Chagnaud**, Healthcare Business Development Manager & Intellectual Property Manager, **Aquitaine Science Transfert**
- **Yannick Champion**, Business Development Officer, **SATT Nord**
- **Caroline Dreyer**, President, **SATT Conectus**
- **Esther Lange**, Industry Liaison Manager, **Ascenion**

INVESTORS:

- **Frank Hensel**, Principal, **High-Tech Gründerfonds**
- **Jérôme Majoie**, General Manager, **Foundation Fournier-Majoie**
- **Daniel Parera**, Executive in Residence, **TVM Capital GmbH**
- **Zhizhong Yao**, Partner, **Sofinnova Partners**
- **Lotfi Yelles Chaouche**, Partner, **Theodorus Investment Funds**

ASSOCIATIONS, CLUSTERS:

- **Yohan Grosjean**, Communication Officer, **AFSSI - The French association of outsourcing and innovative companies**
- **Jean-Louis Hunault**, President, **SIMV - The French association of the animal health industry**
- **Christian Policard**, Member of the Board, Chairman of the Business Development Sub-Committee, **France Biotech**

PITCH SESSIONS

START-UP SLAMS

The Start-up Slams are a great opportunity for **young companies** (and particularly start-ups seeking to raise a seed or a Series A financing round) to showcase their project in front of potential partners and investors.

Sponsored by:



COLLABORATIVE AND LICENSING OPPORTUNITY PRESENTATIONS

The Collaborative and Licensing Opportunity Presentations are a great opportunity for **TTOs, universities, research institutes and companies** to showcase their early-stage technologies in front of potential partners, in order to entail a collaborative project and/or a licensing deal.

ANIMAL HEALTH PRESENTATIONS

The Animal Health Presentations are a great opportunity for **young companies, TTOs, universities, research institutes and companies** to showcase their innovative project in front of potential partners and investors in the Animal Health sector.

Sponsored by:



The selected candidates will be offered to present their project and receive advice and feedback (“speed-mentoring”) from a panel of experts.



The winners will be awarded as the most innovative start-up and the most promising technology in Life Sciences.



APPLY

BE SELECTED
BY A JURY OF EXPERTS

PITCH
DURING BIOFIT

REGISTRATION

In the unique context of this year, **BioFIT organisers** and **its Steering Committee** made the decision to organise BioFIT together with MedFIT, the European partnering event for innovation partnerships and investment rounds in the **MedTech, diagnostic** and **digital health** sectors. Reduced rates are offered should you decide to attend both events.

REGISTRATION FEES

	RATES FOR BIOFIT ONLY		RATES FOR BIOFIT & MEDFIT	
	REGULAR FEE From July 30 th to October 29 th , 2020 incl.	LATE REGISTRATION From October 30 th , 2020	REGULAR FEE From July 30 th to October 29 th , 2020 incl.	LATE REGISTRATION From October 30 th , 2020
Mature company (> 5 years old) 1 full pass	€ 944	€ 1,039	€ 1,010	€ 1,112
Investor (pre-seed, seed or Series A) 1 full pass	€ 944	€ 1,039	€ 1,010	€ 1,112
Cluster Association 1 full pass	€ 804	€ 885	€ 861	€ 947
TTO Research institution University 1 full pass	€ 629	€ 699	€ 755	€ 839
Emerging company (≤ 5 years old) SME (≤ 5 employees) 1 full pass	€ 384	€ 423	€ 461	€ 507
Academic research fellow/associate 1 full pass	€ 314	€ 346	€ 377	€ 415

Fees per person (excl. VAT)

EXHIBITION FEES

	REGULAR FEE From July 30 th to October 29 th , 2020 incl.	LATE REGISTRATION From October 30 th , 2020	
Mature company (> 5 years old) e-booth + 1 full pass	€ 1,644	€ 1,739	<p>The FULL PASS gives access to all the activities of the event:</p> <ul style="list-style-type: none"> • access to the partnering platform; • access to the live and recorded conferences; • access to the live and recorded itches; • access to the virtual exhibition area. <p>Each participant with a full pass has their own schedule of meetings.</p>
Investor e-booth + 1 full pass	€ 1,644	€ 1,739	
Cluster Association e-booth + 1 full pass	€ 1,504	€ 1,585	
TTO Research institution University e-booth + 1 full pass	€ 1,329	€ 1,399	
Emerging company (≤ 5 years old) SME (≤ 5 employees) e-booth + 1 full pass	€ 1,084	€ 1,123	

(excl. VAT)

SPONSORSHIP OPPORTUNITIES



◆ PLATINUM SPONSOR

€20,000

◆ SILVER SPONSOR

€11,000

◆ GOLD SPONSOR

€15,500

◆ BRONZE SPONSOR

€6,500

Please contact us for other sponsorship opportunities.

CONTACT

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