

Biofit

FOSTERING
INNOVATION
& TRANSFER

A 360° approach to build **Life Sciences partnerships**



Features

About BioFIT	p.2
Who will you meet	p.4
Conference program	p.6-7
Agenda	p.8-9
Hosted events	p.10-11

Organized by



About BioFIT 2015

BioFIT is the leading partnering event in Europe
for Open Innovation, technology transfer and
collaborative research in the field of Life Sciences.



1,300
delegates




60
exhibitors



14
conferences featuring
70 international speakers

A 360° approach to build
Life Sciences partnerships



4
hosted events



30
one-to-one business meetings
per participant over 2 days



TechnoMarket
& Presenting Technologies

About the organizers



Eurasanté is
the economic
development

agency focusing on biotech, nutrition and healthcare activities in Northern France. It assists French and foreign companies interested in developing their activities or setting-up a business in Northern France. Eurasanté provides many services such as aid in accessing public subsidies, support in real-estate research, assistance with administrative formalities, human resources services, market and regulatory expertise... It also promotes the Eurasanté Bio-business Park, which already hosts 7 hospitals, 4 universities, 7 specialized schools and more than 140 companies. It benefits from an exceptional location in the heart of Europe (near Paris, London, Brussels...).

www.eurasante.com



NHL Cluster is a
dynamic network
focusing on today's
main health issues, at the
crossroads of Nutrition,

Biotechnology, and Health. Its mission is to federate and support players in the Food and Health sectors in designing, developing, and financing the products and processes of the future. In the Health sector, NHL focuses on developing preventive, diagnostic, and therapeutic solutions applicable to cardiovascular and metabolic conditions, neurodegenerative diseases and Inflammatory Bowel Diseases (IBD). Its projects in the Food sector aim at protecting health and well-being through a safe, healthy, and sustainable diet.

www.nhl-cluster.com



As a French world-class cluster dedicated to therapeutic innovations, Alsace BioValley is the one-stop contact to optimize any R&D development or

business project in Europe, both in drug development and medical technologies.

Located in Alsace region, part of the famous French-German-Swiss BioValley and with a unique concentration of international life sciences & healthcare players, Alsace BioValley helps any Life Sciences & Healthcare companies interested in new projects and partnerships in Europe: to search outstanding scientific or industrial partners to develop very innovative R&D projects, to find the best innovative technology, patent or scientific expertise, or to set up and locate in Alsace region.

Alsace BioValley has also agreements with CQDM (Quebec), MLSC (Massachusetts – USA), JBA (Japan Bioindustry Association) and Biopro (Germany).

www.alsace-biovalley.com



Conectus Alsace was the first SATT (Accelerator of Technology Transfer) that

has emerged in France within the Call for Projects of the Program "Investments for the future".

100% funded by the State through the National Valorization Fund operated by the French National Research Agency, Conectus Alsace operates under the private law statute, whose shareholders include: the University of Strasbourg, the CNRS, the University of Haute-Alsace, Inserm, INSA of Strasbourg, the ENGEEs and the Caisse des Dépôts et Consignations that brings the participation of the State.

www.conectus.fr



Who will you meet?



■ **35 %**

Technology transfer professionals, IP and licensing / Research institutes / Academia

Ascenion, Aviesan, INPI, Inserm Transfert, Karolinska Institute, King's College London, Max Planck Institute of Molecular Cell Biology and Genetics, Oxford University, Pasteur Institute, SATT Network...

■ **35 %**

Biotech, R&D services companies

Adocia, ADX NeuroSciences, Aptuit, Atlanbio, Cellectis, Eurofins, Galapagos, Genfit, LFB, Magnomics, Menarini, Syngulon, Zoetis...

■ **20 %**

Pharma, Medtech, IVD companies

AstraZeneca, Bio-Rad ABD Serotec, Boehringer Ingelheim, GSK, Ipsen Innovation, J&J Innovation, Lilly, Merck, Novartis, Novo Nordisk, Pfizer, Roche, Sanofi...

■ **10 %**

Investors, Professional services & Consulting

Absiskey, Alma Consulting, De Gaulle Fleurance & Associés, Erdyn, Index Ventures, Karolinska Development, Lonza, Quintiles...

48 hours to find the perfect match and speed up innovation



Identify

your potential partners



Pre-schedule

your meetings



Meet

with high-level international actors

Through its business convention, BioFIT enables its attendees to meet during pre-screened one-to-one meetings in order to engage new partnerships, foster the emergence of collaborative projects and boost up licensing deals. Thanks to the renowned software partneringONE, powered by EBD Group, BioFIT's participants will get the chance to meet up to 30 potential partners over 2 days.

powered by

partneringONE®

a product of **EBD GROUP**

TechnoMarket & Presenting Technologies



You have an innovative product or technology ?

The SATT network (the association of the French TTOs) & BioFIT launch the TechnoMarket & Presenting technologies sessions aiming at fostering alliances and business development opportunities on innovative projects related to human or animal health in the following categories:

- Cardiometabolic diseases
- Devices / Imaging
- Immunology / Oncology
- Infectious diseases / Vaccines

Are you stemming from a university or a public research institute ? Apply for the TechnoMarket and Presenting technologies sessions to present an innovative product, technology, knowhow or research result.



Call for application!

Apply online before mid October

Supported by :

ASTP
PROTON
KNOWLEDGE TRANSFER EUROPE

SATT
Réseau
Les Sociétés d'Accélération
du Transfert de Technologies

CONFERENCE PROGRAM

PLENARY SESSION

" Who drives innovation in life sciences: academia or industry? "

Jochen Maas 

General Manager, Research & Development Germany, Sanofi

Marisol Quintero 

CEO, BioOncotec

John Carroll 

Editor-in-chief, FierceBiotech

Kurt Hertogs 

Head Platform Innovation & Incubator Strategy , Johnson & Johnson



Track 1

" Best practices in collaborative research "




INTRODUCED BY

Adrian CARTER

Corporate Vice-President, Global Research Networking, Boehringer Ingelheim (DE)

" Recent developments such as mobile health devices and big data are transforming the way we translate medical advances into new medicines. This track highlights how academia and industry are taking a more open and networked collaboration approach to improve the quality and richness of biomedical research. "

THEY WILL SHARE THEIR EXPERIENCE :

 Emmanuel Hanon,

Senior Vice President, Head of Vaccine Discovery & Development GSK

 Max Fehlmann,


CEO, Neomed

 Jon de Vlieger,

Call Director of the European Lead Factory, TI Pharma

 Ulf Nehrbass,

Director, Ksilink

 Hitesh Sangane,

Director Emerging Innovations group, AstraZeneca

 Isabelle Dieuzy,


Director Strategic Alliances, Zoetis

 Magda Chlebus,

Director Science Policy, IMI/EFPIA

 Lee Wen Hwa,

Alliance Manager Director, SGC

 Huseyin Firat,

CEO, Firalis

 Jan van Schueren,

Discovery Site Head, Galapagos

 Jutta Roth,

Business Development Manager, University of Oxford

 Maria Bobadilla,

Senior Director, Extending Innovation Network, Roche



Track 2

" Key issues in licensing and tech transfer "



INTRODUCED BY

Ivan BAINES

Chief Operating Officer, Max Planck Institute of Molecular Cell Biology and Genetics (DE)

" Pharma and biotech are looking increasingly towards academia for open innovation, explorative research and early stage discovery. But is academia prepared? Are there the models and mechanisms in place for sufficiently professionalized licensing and technology transfer? What about spin-outs and start-ups? Are the founding terms reasonable or a kiss of death? This track will challenge the current status of academia – industry relations "

THEY WILL SHARE THEIR EXPERIENCE :



Mike Johnson,
Kishna Kalicharran,

Divisional Director, MRC Technology
Executive Director External Alliances,
MerckSerono
CEO, ADX Neurosciences
President, ASTP-Proton
Business Development Manager, IOCB TTO
Partner Attorney,
De Gaulle Fleurance et Associés
Due Diligence Director, AstraZeneca
Scientific Licensing Director, GSK
Patent & Licensing Manager, Max-Planck-Innovation
General Manager, ASTP-Proton
Regional Representative in Strasbourg,
INPI Alsace
Co-Founder, Biopharma Excellence
Associate Professor, University of Copenhagen



Koen Dewaele,
Christian Stein,
Jaromir Zahradka,
Cécile Théard-Jallu,



Carl Jessop,
Martin Cadman,
Matthias Stein-Gerlach,



Erik Vane,
Philippe Borne,



Diane Seimetz,
Timo Minssen,



Track 3

" Early stage innovation: identify the right funding sources "



INTRODUCED BY

Gunilla EKSTRÖM

Vice President Operations,
Karolinska Development (SE)

"It is critical to find funding for early stage innovation, and it is challenging to know what sources are available. Funding in the future will most certainly look different from today. What are the trends? It is therefore important to learn from others, to get inspiration, and to get ideas on different solutions both in the US and Europe."

THEY WILL SHARE THEIR EXPERIENCE :



Sara Nunez-Garcia,
Garold Breit,
YenChen Huang,
Serge Braun,
Robin Rasor,

Associate, Sofinnova
CEO, Breit Ideas
Senior Assistant VP, Diamond Capital
Scientific Director, AFM-Téléthon
Managing Director of Licensing,
University of Michigan
European Director of Research, JDRF
Senior Vice President, Research Partnerships,
The Michael J. Fox Foundation
Research & Development Partnerships
Director, Sanofi
Journalist, BioWorld Today



Olivier Arnaud,
Sohini Chowdury,



Mohammed Charki,
Cormac Sheridan,

Day one

Tuesday,
December 1st

	Conferences				
	TRACK 1: Best practices in collaborative research	TRACK 2: Key issues in licensing and tech transfer	TRACK 3: Early stage innovation: identify the right funding sources	TechnoMarket & Presenting Technologies session	Partnering
8:30 am 9:00 am	Registration and Exhibition opening/ Welcome coffee				
9:00 am 10:30 am	Getting close to the action: new collaborative models to source innovation				 One-to-one meetings
10:30 am 10:45 am	 Coffee break				
10:45 am 12:30 pm	PLENARY SESSION: Who drives innovation in life sciences: academia or industry?				
12:30 pm 2:00 pm	 Lunch				 One-to-one meetings
2:00 pm 3:30 pm	How can Open Innovation be a powerful driver for the OneHealth dynamics?	Shaping the future of Open Innovation: does the IP legal framework need a remodeling?	US vs Europe vs Asia: how do VCs assess risk?	Presenting	
3:30 pm 4:00 pm	 Coffee break				
4:00 pm 5:30 pm		Networks and alliances with the industry: how can TTOs contribute to their success?	The funding challenge: find alternative approaches to financing innovation	Presenting	
7:00 pm	 BioParty				

Day two

Wednesday,
December 2nd

		Conferences				
		TRACK 1: Best practices in collaborative research	TRACK 2: Key issues in licensing and tech transfer	TRACK 3: Early stage innovation: identify the right funding sources	TechnoMarket & Presenting Technologies session	Partnering
8:30 am 9:00 am		Registration and Exhibition opening/ Welcome coffee				
9:00 am 10:30 am			University spin-offs: how to optimize the business and university interests/ is it easy to balance?	How to partner more efficiently with patient groups, charities & foundations?	Presenting	 One-to-one meetings
10:30 am 11:00 am		 Coffee break				
11:00 am 12:30 pm			Capacity building by ASTP-Proton	Does crowdfunding have a place in drug development?	Presenting	
12:30 pm 2:00 pm		 Lunch				
2:00 pm 3:30 pm		Precompetitive collaborations: sharing knowledge, but is there a tangible outcome?	How to implement and perform effective due diligence?			
3:30 pm 4:00 pm		 Coffee break				
4:00 pm 5:30 pm		Four hands on the steering wheel: How are academia? industry alliances managed?				

Hosted events

Several events running the day before and during BioFIT will bring together stakeholders in Animal and Human health, Diabetes and Innovation Related Services.



SIMV
R&D DATING FOR
ANIMAL HEALTH
AND INNOVATION

December 1st & 2nd, 2015

2 days of networking and face-to-face meetings between research departments of the veterinary medicine & diagnostics industry and public research, as well as biotechnology companies. Initiated by SIMV, the French syndicate for the animal health industry.

150 delegates / 30 companies
/ 40 academic teams





November 30th to December 2nd, 2015

A one-day conference on November 30th organized by the French Association of Outsourcing and Innovative Companies to enhance sustainable collaboration between European industrial life sciences and R&D stakeholders. 2 days of partnering during BioFIT on December 1st & 2nd.

100 delegates/ 50 companies

Extra fees will be applied to access AFSSI conferences on November 30th



BioValley Day

November 30th, 2015

International Life Sciences players will have the opportunity to discover some of the most innovative academic and industrial actors from the Franco-German-Swiss BioValley region:

- World-class research institutes
- Innovative practices and trends in minimally and image-guided surgery
- 15 promising Life Sciences start-ups looking for funding

70-100 participants

IDEA Summit

STRASBOURG - 2015



Nov. 30th & Dec. 1st

**Innovation in Diabetes:
European Action Summit**

..... What is IDEA Summit?

Unique European event initiated by Lund University Diabetes Centre, AstraZeneca, Sanofi, Novo Nordisk, but also supported by Ascenion, Lilly and Genfit, IDEA Summit is dedicated to academia-industry collaborations and technology transfer in the field of Diabetes. The event brings together Pharma, Biotech, TTOs, Academic Scientists and non-profit Organizations to foster innovation by bridging the industry/academia gap and stimulating collaborative research.

..... IDEA Summit offers:

- **November 30th:** a conference program focused on collaborative research, patient empowering and the latest innovations in the field of diabetes
- **December 1st:** one-to-one partnering meetings provided by BioFIT enabling Pharma, Biotech, TTOs & Academic Scientists to explore licensing & collaborative opportunities
- **December 2nd:** possibility to continue the partnering activity during BioFIT

..... Organized by:



Preliminary Conference Program

Conference 1

" Pre-competitive consortia & bilateral collaborations:

are these classic models enough to speed up innovation? "

Conference 2

" How to bridge the gap between research and clinic:

an overview of national initiatives "

Conference 3

" Patient empowering:









how can they get more involved in future treatment solutions and funding diabetes research? "

Conference 4

" Most successful/innovative start-ups & SMEs in 2014/2015 in diabetes:

find out their success story and financing map "

They will share their experience

-  **Anke Schulte**, Head of Islet Biology , Diabetes Division, Sanofi
-  **Bernard Thorens**, Professor, University of Lausanne
-  **Karin Conde-Knape**, Vice President of Cardiovascular & Metabolic Scientific Innovation, J&J Innovation
-  **Stefanie Possekel**, Director Technology Management, Ascenion
-  **Thomas Gunnarsson**, Project Manager, Lund University Diabetes Centre
-  **Soffia Gudbjörnsdottir**, Director, Swedish National Diabetes Register
-  **Magda Gunn**, Scientific Project Manager, IMI - Innovative Medicines Initiative
-  **John Carroll**, Editor-in-Chief, FierceBiotech

Learn more about the event, conferences and speakers:

www.idea-summit-diabetes.com

In collaboration with:

AstraZeneca 


SANOFI


novo nordisk

 GENFIT
TOWARDS BETTER MEDICINE

Supported by:


DANISH
DIABETES ACADEMY


Egid

 DZD
Deutsches Zentrum
für Diabetesforschung


CEED
CENTRE EUROPEEN
d'ÉTUDE du DIABÈTE


WORLD
OBESITY

They support us

Gold sponsors



SANOFI PASTEUR 

Silver sponsors

Catalent®



Bronze sponsors



DE GAULLE
FLEURANCE
& ASSOCIÉS
SOCIÉTÉ D'AVOCATS

inpi
INSTITUT NATIONAL
DE LA PROPRIÉTÉ
INDUSTRIELLE

Johnson & Johnson
INNOVATION



Lilly



Contributing sponsors

absiskey
INNOVATION SPIRIT

BIGNON LEBRAY
AVOCATS

EBD
GROUP

GENFIT
TOWARDS BETTER MEDICINE

SATT
Réseau
Les Sociétés d'Accélération
du Transfert de Technologies



Media

actulabo

Biofutur
Le mensuel européen de biotechnologie

BIOTECH.INFO
La lettre des biotechnologies 30

biopharmadealmakers
From the publishers of Nature

GIT LABORATORY JOURNAL
EUROPE

GlobalData»

INNOVATION
Review

iptechex
pharmalicensing

Lavoisier

MedNous
Specialties in European Medical Innovation

Pharma
BUSINESS INTERNATIONAL
www.phiforum.net

20^{ème} la gazette
DU LABORATOIRE

Supporters

Sciences de la Vie
AFSSI
Association Française
des Sociétés de Services et d'Innovation

ariis
alliance pour la recherche
et l'innovation
des industries de santé

ascenion

asebio
SPANISH BIOTECHNOLOGY ASSOCIATION

ASTPPROTON
KNOWLEDGE TRANSFER EUROPE

ATLANPOLE
biotherapies
Thinking up tomorrow's medicine

aviesan
alliance nationale
pour les sciences de la vie et de la santé

BIA

biocat

BIO DEUTSCHLAND
Biotechnologie-Industrie-Organisation Deutschland e.V.

bionow

BioPartner

BIO PRO
Baden-Württemberg GmbH

Biotechnologies
France

BIOVALLEY
The Life Sciences Network

BIOVALLEY
DEUTSCHLAND e.V.

BUSINESSFRANCE

Cancer-Bio-Santé
PÔLE DE COMPÉTITIVITÉ

ebe
european
biopharmaceutical
enterprises

efpia

Eurobiomed

EuropaBio
The European Association for Biotechnologies

European
Biotechnology
NETWORK

FEDERCHIMICA
ASSOBIOTEC
National Association for the Development of Biotechnology

FlandersBio
BUILDING BIOTECH BRIDGES

france
biotech
medtech | biotech
association des entrepreneurs
en sciences de la vie

Holland
BIO

innet

innoget
Growth through open innovation

JBA
Japan Bioindustry Association

LBTA
LIFE SCIENCE BIOTECHNOLOGY ASSOCIATION

leem
LES ENTREPRISES
DU MÉDICAMENT

LISA
LIFE SCIENCE AUSTRIA

LYONBIOPOLE
chercher • produire • commercialiser

medicaps
your world-class center
for smart medical technologies

medicen
PARIS REGION
innovation
for
health

MediWales

obn

one
nucleus
The Biomass Center for Life Sciences

P-BIO
Portugal's Biotechnology Industry Organization
Associação Portuguesa de BioIndústria

Inside everything
Pôle des microtechniques

RESEAU
C.U.R.I.E.
CENTRE UNIVERSITAIRE DE RECHERCHE EN INGENIERIE

Retis
l'innovation en industrie

ScanBalt
HEALTH AND LIFE SCIENCES

SIMV
SYNDICAT DE L'INDUSTRIE DU
MÉDICAMENT ET REACTIF VÉTÉRINAIRE IRES

snitem
central business network
en los servicios
de soporte médico

The Swedish
Life Science Industry Organization
swedenBIO

SWISS BIOTECH
National Thematic Network

TECHNOLOGIESTIFTUNG
BioMedFREIBURG

CONTACTS

Margaux SATOLA
Business Development Manager
msatola@eurasante.com
+33 (0)3 59 39 01 82

Ramona PIRV-CHICIREANU
Conference Coordinator
rpirv@eurasante.com
+33 (0)3 59 39 01 84

EVENT VENUE

Strasbourg Convention Centre
Palais de la Musique et des Congrès
Place de Bordeaux
67082 Strasbourg, France

Institutional Partners

