

BioFIT | 6<sup>th</sup> edition | 28<sup>th</sup> & 29<sup>th</sup> November 2017 | Strasbourg, France

# In 2017, BioFIT, the leading partnering event in Life Sciences is coming back at Strasbourg

For its sixth edition, the European business convention BioFIT is once again an unmissable event for the actors from the Life Sciences sector. It allows sourcing early-stage innovations, encourages collaborations between academic and industrial circles and provide keys to gain insight the news from the sector. On the agenda: conferences and roundtables discussions, one-to-one meetings, Start-up Slams and licensing opportunities.

## BioFIT 2017 at a glance

28<sup>TH</sup> & 29<sup>TH</sup> NOVEMBER 2017 | STRASBOURG, FRANCE



1,000+

Delegates



30+

Countries represented



2500

One-to-one meetings (in 2016)



800

Licensing opportunities (in 2016)



15

Conferences and roundtables discussions



75

Speakers



90

Exhibitors

It is in Strasbourg, in an exceptional ecosystem at the heart of the Franco-German-Swiss BioValley, where the sixth edition of BioFIT, the European business convention dedicated to partnerships in Life Sciences, will be held. On 28<sup>th</sup> and 29<sup>th</sup> november, more than 1 000 delegates from more than 30 countries, representing very large companies, medium-sized businesses, start-ups as well as Tech-Transfert Organisations or even academics will gather in the European metropolis.

What make BioFIT so original and special is that it gathers in one place all the academics and industrials actors who aim both to develop partnership between public and private and commercialize early assets from the academic sector or start-ups.

BioFIT results from this observation: 85% of ressources obtained by institutional academics from industrials provide from collaborative projects; the remaining 15% come from licensing revenues. That's why it's crucial to stimulate discussions between part-ners both on subjects related to R&D as well as on those focused on licensing, and to make this possible in the same place each year.



**Ron Newbold**  
Pfizer Worldwide Research and Development

*"Pfizer is now quite active in supporting dozens of partnerships globally (we have funded well over 100 in the past 4 years) and are also making seed investments into new companies as they are spun out of universities"*

## Collaborations to boost innovation in Life Sciences

Many of Life Science leaders as well as Lilly, Roche, Merck, Boehringer Ingelheim, Bayer, Johnson&Johnson, Trianni, Sanofi or Pfizer have already confirmed their presence at BioFIT 2017. In total, more than 800 licensing opportunities and more than 2,500 one-to-one meetings were brought by the business convention in 2016. Moreover the meetings can also be held in the exhibition area which will gather more than 90 exhibitors this year.

Start-ups Slams, another flagship activity of BioFIT, will highlight young companies. **20 young entrepreneurs will pitch their project to a panel of experts.** A real speed-mentoring exercise will be realized and will provide visibility to potential investors and industrial partners.

Always with a view to bringing the academic and industrial circles closer together, BioFIT includes licensing opportunities presentations. These sessions will be the opportunity for academics and tech transfert organisations to present their technology which are ready to be transferred.

Also notice that the *Syndicat de l'Industrie du Médicament et réactif Vétérinaires* will hold its 3<sup>rd</sup> edition of « **R&D dating for Animal health and Innovation** » in the heart of BioFIT. This hosted event is a chance for actors from the veterinary sector to identify R&D partners from the academic world and also gives them access to the know-how and expertise of patents originating from health biotechnology companies.

## A conference programme conceived in 3 tracks

This year, the BioFIT's conference programme is structured around three main themes. The first track focuses on highlighting best practices for sourcing, assessing and financing early-stage innovations. The second axis aims to illustrate how healthcare companies develop partnerships with related sectors such as big data or animal health. Finally, the last track focuses on the latest trends in investment, seed and venture capital in Health and Life Sciences and will focus on introducing new players involved in financing early-stage projects.

Thus, throughout the conferences, 75 international speakers including Rafaèle Tordjman, (**Sofinnova Partners**, FR), Andrew Fried (**IBM**, UK), Grit Zahn (**Eternygen**, DE), Peter Opdam (**Merck Animal Health**, NL), Tony Hickson (**Imperial Innovation**, UK), Duncan Holmes (**GlaxoSmithKline**, UK), Nathalie ter Wengel (**Pfizer**, NL), James Peyer (**Apollo Ventures**, DE), Sofia Ioannidou (**Edmond de Rothschild Investment Partners**, FR), Sascha Berger (**TVM Life Science Management**, DE) and Klaus Mendla (**Boehringer Ingelheim**, DE), will discuss around the problems and the trends of the Life Science field.



**Julie Proft**

*Institute of Organic Chemistry and Biochemistry of Prague*

*"BioFIT is for us a good platform to meet with potential partners and we have made successful connections in the past years. This year, we, in particular, are seeking for commercial partners to out-license and/or co-develop our technologies"*



**Cécile Théard-Jallu**

*De Gaulle Fleurance & Associés*

*"Meeting actors from the Life Sciences sector and listening to them talk about their projects is always fruitful for a legal advisor as it helps to further understand these projects and more generally, sectorial tendencies in a concrete way"*

## Strasbourg, host city of BioFIT 2017

European metropolis of the Grand Est region, Strasbourg is a high place of the Life Sciences located in the heart of Europe, at the cross-border region characterised by a strong culture of Franco-German-Swiss cooperation. The region concentrates a unique density of actors of excellence in Life Sciences and Health with no less than 7 Nobel Prize winners, 3 leading universities, global-renowned research institutes and more than 600 companies, ranging from innovative start-ups to pharmaceutical giants.



Any question?

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Conferences programme

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