

A 360° approach to source early-stage innovations in Life Sciences 6<sup>th</sup> edition Strasbourg 28<sup>th</sup> & 29<sup>th</sup> November 2017



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RESS







Etienne Vervaecke, General Commissioner of BioFIT

«Year after year, BioFIT has emerged as the leading partnering event in Europe to source early-stage innovations and collaborative research capacities in Life Sciences.

at a glance

We are pleased to see the development of the event as a marketplace for pre-seed, seed and Series A investment in Life Sciences over recent years.

During this 6<sup>th</sup> edition of BioFIT, you will be more than 1,000 delegates from 30 countries representing large companies, medium-sized businesses, start-ups as well as tech transfer organisations, academics and investors. We look forward to seeing many high-potential collaborations generated during the convention.

Don't miss also this edition's conferences, with international high-level speakers, which represent the perfect opportunity to gain insight and discover the latest industry trends.

Now it's time for us to let you take the control of your event. We wish you productive and enjoyable two days, with a variety of meetings and partnership opportunities.»

#### Key figures



1,200

Delegates



**30+** Countries

represented

**M** 

**2,500** One-to-one

meetings (in 2016)



800

Licensing opportunities (in 2016)



Conferences and roundtable discussions



Speakers



Exhibitors

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# BioFIT, a tailor-made event for the Life Sciences actors

BioFIT is the leading partnering event in Europe for technology transfer, academia-industry collaborations and early-stage innovation in the field of Life Sciences. In addition, BioFIT is the marketplace for preseed, seed and Series A investment in Life Sciences.

**BioFIT gathers in one place all the academic and industrial actors** who aim both to develop partnerships between public and private and commercialise early-stage assets from the academic sector or start-ups. During two days, attendees have access to four main activities: **One-to-one meetings, conferences, presentations sessions and exhibition.** 

Many Life Science leaders as Lilly, Roche, Merck, MSD, Boehringer Ingelheim, Bayer, Johnson&Johnson, Trianni, Sanofi or Pfizer attend BioFIT 2017. In total, more than 800 licensing opportunities and more than 2,500 one-toone meetings were brought by the business convention in 2016. Moreover, the meetings can also be held in the exhibition area which will gather more than 100 exhibitors this year.

The Start-ups Slams, a flagship activity of BioFIT, will **highlight young companies**. 20 entrepreneurs will present their project in front of an audience and a panel of experts. A real speed-mentoring exercise will be realised and will provide visibility to potential investors and industrial partners.

Always with a view to bringing the academic and industrial sectors closer together, BioFIT includes licensing opportunity presentations.

These sessions will be the opportunity for academics and tech transfer organisations to **present their technology** ready-to-be-licensed.

More information about the activities page 7





#### One event - Four activities

#### **ONE-TO-ONE MEETINGS**

Build and develop innovation and business collaborations



PITCH SESSIONS Identify and promote innovative projects and technologies



CONFERENCES AND ROUNDTABLE DISCUSSIONS Gain insight and discover the latest sector trends



#### **EXHIBITION** Highlight your company with other innovators in the Life Sciences sector



Stefan K. Nilsson CEO and founder of Lipigon Pharmaceuticals

"Interaction is indeed key and professional partnering events like BioFIT are important for these interactions.»



Cécile Théard-Jallu Partner Attorney, De Gaulle Fleurance & Associés

"Meeting actors from the Life Sciences sector and listening to them talk about their projects is always fruitful for a legal advisor as it helps to further understand these projects and more generally, sectorial tendencies in a concrete way."



#### Ron Newbold Pfizer Worldwide Research and Development

"Pfizer is now quite active in supporting dozens of partnerships globally (we have funded well over 100 in the past 4 years) and are also making seed investments into new companies as they are spun out of universities."



Kevin McBride Vice-president research, AmorChem

"The one to one partnering session system is truly stimulating.»





# The assets of an alternation between Lille and Strasbourg

It's the second time that the city of Strasbourg hosts BioFIT (first one in 2015).

European metropolis of Strasbourg and the Grand Est Region are a high place of the Life Sciences located in the heart of Europe, at the cross-border region characterised by a strong culture of Franco-German-Swiss cooperation. The BioValley region concentrates **a unique density of actors of excellence in Life Sciences and Health** with no less than 7 Nobel Prize winners, 3 leading universities, global-renowned research institutes and more than 600 companies, ranging from innovative start-ups to pharmaceutical giants.

The cooperation between an economic development agency (Eurasanté), two competitiveness clusters (Alsace BioValley and the Nutrition Health Longevity Cluster) and a French TTO (SATT Conectus) for the organisation of such an event is a good example of cluster collaboration. This unique combination serves the regions' and French cluster's competitiveness.

The next edition of BioFIT will be held on  $4^{th}$  and  $5^{th}$  December 2018, in Lille (France).





#### **STRASBOURG AND THE GRAND EST REGION:**

#### HOTSPOT FOR LIFE SCIENCES INNOVATIONS

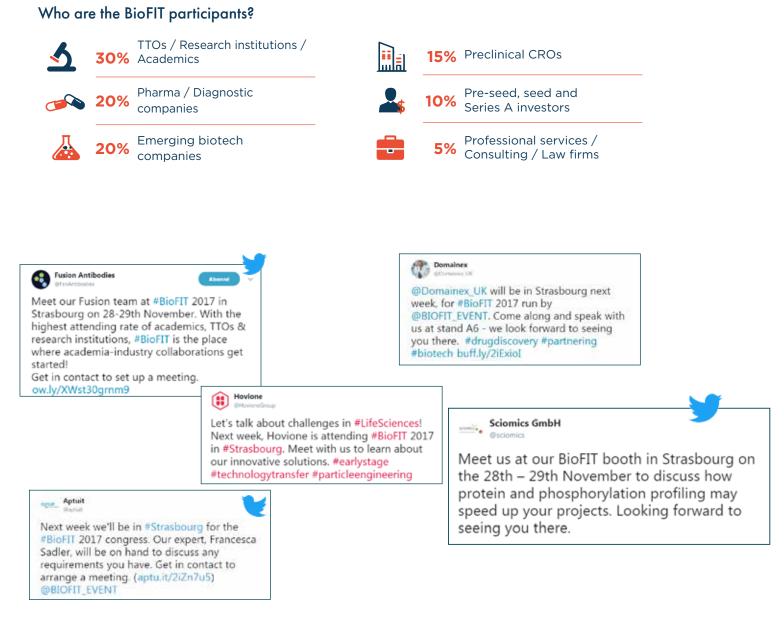
The heartbeat of the Rhine basin, Strasbourg occupies a strategic position at the crossroads of France, Germany and Switzerland. The Grand Est Region, located in the center of Europe, is defined by crossborder relationships. The region and city's growth is driven by an innovative economy and world class universities which work closely with the industry. Strasbourg is located in the famous French-German-Swiss BioValley, which is host to almost half of the world's leading pharmaceutical companies (Lilly, Sanofi, Novartis...). It is a unique concentration of actors of excellence in Life Sciences and Health. Renowned companies, world-class research institutes and scientific award winners share their expertise in areas such as medical and surgical robotics, minimally invasive surgery, genetics and molecular and cell biology, neuroscience, chemistry or biomaterials. All these players benefit from many advantages of an ecosystem boosted by Alsace BioValley, a world-class cluster which actively supports therapeutic innovation projects, whether they are related to new drugs or medical technologies.

#### The 4 main activities in details

#### **One-to-one meetings**

The business convention helps attendees to organise their one-to-one meetings with their future project partners, in order to accelerate innovation and get financed. This activity is powered by **partneringONE** which provides the online partnering platform which allows attendees to schedule their meetings with the other participants before the event.

BioFIT attracts top international executives from established and emerging biotech companies, pharmaceutical/ diagnostic companies, TTOs and academia, research institutions, institutional and private investors, services and consulting companies...



**@BIOFIT EVENT** 

Check out the 2017 Participants online: bit.ly/2xp8wRA

BioFIT 2017 is honoured to receive the support of a prestigious Steering Committee composed of 27 renowned international experts who ensure the relevance of the BioFIT conference programme and contribute to the recruitment of the Speakers. The Steering Committee is composed of:

#### PHARMA, BIOTECH



**Cédric Barriere** DIRECTOR, EXTERNAL INNOVATION ONCOLOGY, EXTERNAL SCIENCE AND PARTNERING, SANOFI [FR]



Maria Bobadilla SENIOR DIRECTOR, EXTENDING INNOVATION NETWORK, ROCHE [CH]



**Adrian Carter** CORPORATE VICE PRESIDENT AND GLOBAL HEAD OF DISCOVERY RESEARCH COORDINATION, BOEHRINGER INGELHEIM



Sami Chtourou DIRECTOR OF TECHNOLOGY PLATFORMS AND INNOVATION, LFB [FR]



Florence Dal Degan R&D INNOVATION SOURCING DIRECTOR, NOVO NORDISK [DK]



**Guy Helin** CEO, SYNGULON [BE]



Stephan Lensky CHIEF OPERATING AND CHIEF BUSINESS OFFICE, EPIMAB **BIOTHERAPEUTICS** [CN]



Sabrina Lesage STRATEGIC ALLIANCES MANAGER, PFIZER [FR]



Pascal Raoul SCIENTIFIC AND INNOVATION DIRECTOR, CEVA [FR]



Frédéric Scaerou DIRECTOR, SCIENTIFIC AFFAIRS ONCOLOGY, **IPSEN INNOVATION** [FR]



Nadine Weisslinger-Darmon MEDICAL DIRECTOR SPECIALTY PRODUCTS, CLINICAL RESEARCH

AND ACADEMIC ALLIANCES, GSK [FR]

#### ACADEMIA, TTOs

Hervé Ansanay OPERATIONS DIRECTOR, SATT AXLR [FR]



**Garold Breit** DIRECTOR, TECHNOLOGY

BUSINESS DEVELOPMENT,

**CITY OF CHARLESTON** [USA]



Nicolas Carboni PRESIDENT, SATT CONECTUS ALSACE [FR]

Jean-Luc Chagnaud HEALTHCARE BUSINESS DEVELOPMENT MANAGER & INTELLECTUAL PROPERTY MANAGER, AQUITAINE SCIENCE TRANSFERT [FR]

Lilla Farkas



MANAGING DIRECTOR, RESEARCH COORDINATOR, MPI-CBG, MAX PLANCK INSTITUTE OF MOLECULAR CELL BIOLOGY AND GENETICS [DE]



Matthieu Fisichella LIFE SCIENCES EXPERT, SATT NORD [FR]



**Esther Lange** INDUSTRY LIAISON MANAGER, ASCENION [DE]

#### ASSOCIATIONS, CLUSTERS, **INVESTORS & LAW FIRMS**



**Claude-Alain Cudennec** GENERAL DIRECTOR. AFSSI -THE FRENCH ASSOCIATION OF OUTSOURCING AND INNOVATIVE COMPANIES [FR]



**Barbara Freischem** MANAGING DIRECTOR, EBE -EUROPEAN BIOPHARMACEUTICAL ENTERPRISES [BE]



Jean-Louis Hunault PRESIDENT, SIMV - THE FRENCH ASSOCIATION OF THE ANIMAL HEALTH INDUSTRY [FR]



Sara Nunez-Garcia PRINCIPAL, **SOFINNOVA PARTNERS** [FR]



**Marco Pintore** GENERAL MANAGER, ALSACE BIOVALLEY [FR]



**Christian Policard** MEMBER OF THE BOARD, CHAIRMAN OF THE BUSINESS DEVELOPMENT SUB-COMMITTEE, FRANCE BIOTECH [FR]



**Emilie Royere** DIRECTOR, EUROBIOMED [FR]



**Cécile Theard-Jallu** PARTNER ATTORNEY, **DE GAULLE** FLEURANCE & ASSOCIÉS [FR]



**Etienne Vervaecke** GENERAL MANAGER, EURASANTE & NHL CLUSTER [FR]



#### The BioFIT conference programme is designed in three tracks:

- Track 1 New players involved in innovation in the health sector
- Track 2 Nurturing and licensing early-stage assets
- Track 3 Bioentrepreneurs' challenges at pre-seed, seed and Series A stages

#### **Plenary Session**

28th Nov. 11.30 am - 1.00 pm | CURIE ROOM

#### How can we overcome the shortage of bioentrepreneurs in Europe?

Europe is currently benefiting from a unique level of academic research and access to equity investment has also improved. Despite this, Europe is still lacking bioentrepreneurs. How can we attract entrepreneurs in Life Sciences? How to convince talented scientists to become entrepreneurs? Can the support from technology transfer offices, incubators and early investors provide sufficient mentorship and a wide enough network?



MODERATOR John Hodgson DATA EDITOR, INFORMA

David Wehner MANAGING DIRECTOR, VENNEOS

Toby Reid MANAGING DIRECTOR, BIOCITY

Philippe Pouletty

TRUFFLE CAPITAL

Alain Wagner RESEARCH DIRECTOR, CNRS()

Valentin Lubbe

PROGRAM MANAGER, NORDIC MENTOR NETWORK FOR ENTREPRENEURSHIP

Dick Hoogenberg

Throughout the conferences, 80 international speakers including Andrew Fried (IBM, UK), Grit Zahn (Eternygen, DE), Peter Opdam (MSD Animal Health, NL), Tony Hickson (Imperial Innovations, UK), Duncan Holmes (GlaxoSmithKline, UK), Nathalie ter Wengel (Pfizer, NL), James Peyer (Apollo Ventures, DE), Sofia Ioannidou (Edmond de Rothschild Investment Partners, FR), Sascha Berger (TVM Life Science Management, DE) and Klaus Mendla (Boehringer Ingelheim, DE), will discuss around the issues and the trends of the Life Science field.



#### Garold Breit, Director, Technology Business Development City of Charleston

"I recognize BioFIT's significant value as an important meeting place for investors, scientists and entrepreneurs. Quite simply, our team attends 8 Conferences every year and we find that BioFIT is uniquely productive."



Discover the conferences in the programme or online bit.ly/2yqjof1

www.biofit-event.com

@BIOFIT\_EVENT

# Tuesday 28th November 2017 AGENDA DAY ONE

	inesady zo inovenibel zui				
8.30 am 9.30 am		3	WELCOME COFFEE	EEE	
	Conferences and ro	Conferences and roundtable discussions	Presentation sessions	Hosted du médicante de recherche du médicament Event medialis Drug Discovery Correc	Partnering
9.30 am 11.00 am	MADRID 4 ROOM Shared risk or competition for emerging assets: How can we optimise pharma-VC relationships?	MADRID 3 ROOM How can collaborations in rare diseases be an asset in a highly competitive and fast moving market?	INNOV AREA EXHIBITION HALL Licensing Opportunity Presentations Cancerology Oseo-Articular	ROME 5 ROOM Translational research at Medalis: From lab to biotech	Biofit  Biofit  Biofit  Dive-to-one  meetings Biofit  Biofit
11.00 ат 11.30 ат		NETWORK	NETWORKING BREAK		animal health and innovation
11.30 am 1.00 pm			How can we c of bioentrer <sup>CURI</sup>	How can we overcome the shortage of bioentrepreneurs in Europe? <sub>cure Room</sub> -1 <sup>+Eloor</sup>	tage e?
1.00 pm 2.30 pm		LUN	LUNCH		
2.30 pm 4.00 pm	MADRID 4 ROOM Exploring the growing relationship between pharma, digital health companies and data providers	MADRID 3 ROOM Assessing the opportunity for licensing early-stage projects	INNIOY AREA BHIBITION HALL Start-up Slams Vascular/Metabolic Op21ysis   Emosis  Cardor Pharmaceuticals   Aptomit Therapeutica Vitectionalogy / Viriology Vitelieve   Varianon   Par/immune	ROME 5 ROOM Early projects, early opportunity: Find your match	<b>Biofit —</b> One-lo-one meetings
4.00 pm 4.30 pm		NETWORK	NETWORKING BREAK		త
4.30 pm 6.00 pm	MADRID 4 ROOM How are focused therapeutic funds becoming increasingly important at pre-seed, seed and Series A stages?	MADRID 3 ROOM Workshop: 47: A closer look at early-stage collaborations in the UK	INNOVAREA BHIBITION HALL Licensing Opportunity Presentations Cancerelegy Osteo-Articular	ROME 5 ROOM Nature and nurture of an Academic drug discovery Centre	R&D dating for animal health and innovation
6.30 pm					

# AGENDA DAY TWO

8.30 am 9.00 am		WELCON	WELCOME COFFEE	
	Conferences and ro	Conferences and roundtable discussions	Presentation sessions	Partnering
9.00 am	MADRID 4 ROOM	MADRID 3 ROOM	INNOV AREA	
	How to keep the founding scientists committed?	How are collaborations key to improve innovation in metabolic diseases?	Exhibition HALL Start-up Slams Oncology/Immuno- STipe Therapeutics Theranovir   Ethera   Chromatys	1
10.30 am 11.00 am	NET	NETWORKING BREAK	REAK	One-to-one
11.00 ат 12.30 рт	MADRID 4 ROOM Where will European pre- seed, seed and Series A investment go in 2018?	MAPRID 3 ROOM How can animal and human innovation / applications be mutually beneficial?	INNOV AREA EXHIBITION HALL Licensing Opportunity Presentations Neurology Vascular/Metabolic	Reented
12.30 pm 2.00 pm		LUNCH		ంర
2.00 pm 3.30 pm	MADRID 4 ROOM	MADRID 3 ROOM	INNOV AREA EXHIBITION HALL	
	Are venture philanthropy and trusts emerging in the initial stages of funding?	How can TTOs increase their role in the early development of spin-offs?	Start-up Slams Research tools/_ Therapeutic delivery Meacchips   DyNAbind   SimplicityBo   Renovos Ageing / Pein Innopain  PRACMA Therapeutics   Reminisciences	Anno anno anno anno anno anno anno anno
3.30 pm	MADRID	MADRID 4 ROOM	INNOV AREA EXHIBITION HALL	R&D dating for animal health an innovation
4.00 pm	How can we de beneficial collab an academ and a result	How can we define a mutually beneficial collaboration between an academic institution and a resulting spin-off?	Award ceremony of the most innovative start-up	
4.30 pm				
4.30 pm 5.00 pm	CLOSING	COFFEE	BREAK	
6.00 pm				
	Track 1: New p Track 2: Nurturi	Track 1: New players involved in innovation in the Track 2: Nurturing and licensing early-stage assets	Irack 1: New players involved in innovation in the health sector Irack 2: Nurturing and licensing early-stage assets	sector
	Track 3. Bioconte	concerned, challened	Land Land and Land	and Social A states

Track 3: Bioentrepreneurs' challenges at pre-seed, seed and Series A stages

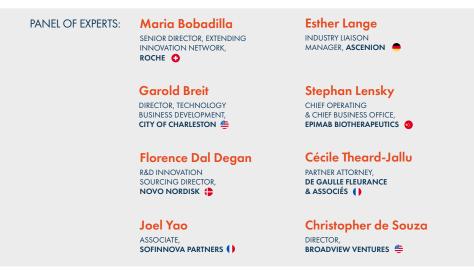
#### Start-up Slams

The Start-up Slams are presented by entrepreneurs who have created an innovative company (less than 5-year-old or to be created). During the presentations, the selected candidates will present their project to potential partners and investors who could support their company and receive feedback and advice (speed-mentoring) from a panel of experts.



Michèle Ollier, Co-founder and Partner Medicxi

"'To be sure to raise capital, the first and most important step is to deliver your project to business and science experts. Companies should ask the experts to be very critical, as sweet talk is not constructive. Multiplying these meetings with the right people will help identify the project's real strengths but also its weaknesses, which is key. Advance awareness of these axes of progress will make the project much stronger and credible."



More details in the programme or on www.biofit-event.com/agenda-startup-slams/

#### **Licensing Opportunity Presentations**

The Licensing Opportunity Presentations are presented by TTOs, universities or related structures that have readyto-be-licensed technologies.

The aim of this session is to foster alliances and business development opportunities on innovative projects stemming from academia.



More details in the programme or on www.biofit-event.com/presenting/licensing-opportunity-presentations/

www.biofit-event.com

If the Business Convention is at the heart of the event, the exhibition is also a key part of BioFIT. It has quintupled its attendance since 2010, starting with 20 international exhibitors and co-exhibitors to grow to 100 this year, which shows the actors' wish is to be increasingly present and visible.



#### **EXHIBITOR LIST**

3M PURIFICATION		ATLANPOLE BIOTHERAPIES
ADIS	F4	ATLANPOLE BIOTHERAPIES
		BIOGENOUEST
AFSSI		LID2SANTÉ
ASSOCIATION FRANÇAISE		
DES SOCIÉTÉS DE SERVICES		BACCINEX SA
ET D'INNOVATION	F1-E4	BACHEM
CILOA	F1-E4/3	BIOTRIAL
DRUGABILIS	F1-E4/4	CELL&CO BIOSERVICES
ITEC SERVICES	F1-E4/5	CIDETEC NANOMEDICINE
RD-BIOTECH	F1-E4/1	CITOXLAB
LSMALTIS	F1-E4/2	CYTENA GMBH
		CZECHINVEST
ALCAMI CORPORATION	Al	DELPHARM BIOTECH
		DOMAINEX
ALSACE BIOVALLEY		EATRIS
ALSACE BIOVALLEY	E2-D8	ENTERPRISE LITHUANIA
AÉRIAL	E2-D8/1	E-PHY-SCIENCE
BIONEXT	E2-D8/2	ERDYN
CENTRE EUROPÉEN		EU-JAPAN CENTRE FOR
D'ÉTUDE DU DIABÈTE	E2-D8/8	INDUSTRIAL COOPERATION
CONFARMA FRANCE	E2-D8/4	FGK CLINICAL
DYNACURE	E2-D8/6	RESEARCH GMBH
HARMONIC PHARMA	E2-D8/7	FINDMED
KSILINK	E2-D8/9	FUTURE WORLDS
NANOTRANSMED	E2-D8/3	GENOSAFE
PHENOMIN-ICS	E2-D8/5	IFREMER
		INFICURE BIO
ARTES BIOTECHNOLOGY	F2	INOVIEM SCIENTIFIC
ARVATO	C8	KITOS BIOTECH, SRLS

LI	LE	N	O	RTI	HE	R	N

D3 C11 D3

A2 C7 F3 A8 B6 E5 E6 E3 B8 A6 C3B B10 B13

B4

E7

A5 D6 B11 B12 C1 E8 A3 A7

FRANCE BIOCLUSTER	
EURASANTÉ	D7
NUTRITION HEALTH	
LONGEVITY CLUSTER	D7
AMYLGEN	D7/1
BOOST4HEALTH	D7/3
GENOSCREEN	D7/4
HCS PHARMA	D7/6
INNOBIOCHIPS	D7/2
SENCET	D7/5
MACO PHARMA	D2
MAGLE CHEMOSWED	B5

#### MEDICALPS - THE HEALTH-TECH CLUSTER OF THE FRENCH APLS ARAYMONDLIFE

CLUSTER OF THE FRENCH APLS	
ARAYMONDLIFE	D1-C9
ECRINS THERAPEUTICS SERVICES	D1-C9
LRHEONOVA	D1-C9
MICROSYNTH AG	B2
NEURATRIS	C3
NOVA BIOMEDICAL	A4
OCR	D9
OVH DIGITAL LAUNCH PAD	E1
PHARMA LOGISTICS CLUB	C12
PORSOLT	D4
PRECI PLATFORM	D9
PROQINASE	C2

#### **R&D DATING FOR ANIMAL HEALTH**

AND INNOVATION - SIMV	
SIMV-FRENCH ASSOCIATION OF	
ANIMAL HEALTH INDUSTRY	C13
INSTITUT CARNOT FRANCE	
FUTUR ELEVAGE	C14
VET+I FOUNDATION,	
SPANICH TECHNOLOGY	
LPLATFORM FOR ANIMAL HEALTH	D5
RÉSEAU SATT	
AQUITAINE SCIENCE TRANSFERT	C6-B

	AQUITAINE SCIENCE TRANSFERT	
	OUEST VALORISATION	C6-B15
	PULSALYS	C6-B15
	RÉSEAU SATT	C6-B15
	SATT CONECTUS	C6-B15
	SATT GRAND CENTRE	C6-B15
	SATT GRAND EST	C6-B15
	SATT NORD	C6-B15
	SATT SUD-EST	C6-B15
1		B9
	SANTAKA VALLEY ASSOCIATION	
;		
	SCIENCE ME UP	C10
1	SCIENCE ME UP	C10 C15
	SCIENCE ME UP SCIOMICS-ENABLING PRECISION MEDICINE	C10 C15 B7
	SCIENCE ME UP SCIOMICS-ENABLING PRECISION MEDICINE SOLADIS	C10 C15 B7 C4
	SCIENCE ME UP	C10 C15 B7 C4 D10
	SCIENCE ME UP SCIOMICS-ENABLING PRECISION MEDICINE SOLADIS SYNAGING SAS VEOLIA WATER TECHNOLOGIES	C10 C15 B7 C4 D10 B1

INNOV'AREA	
VASCULAR   METABOLIC	
APTAMIR	
CARDIOR PHARMACEUTICALS	
EMOSIS	
LOP2LYSIS	
VACCINOLOGY   VIROLOGY	
PAR'IMMUNE	
LVIRELIEVE	ia3
ONCOLOGY   IMMUNO-ONCO	
CHROMALYS	
ELTHERA	
STIPE THERAPEUTICS	
L'THERANOVIR	
RESEARCH TOOLS	
DYNABIND	
MECACHIPS	
RENOVOS	
LSIMPLICITYBIO	ia10
AGEING   PAIN	
INNOPAIN	
PRAGMA THERAPEUTICS	
Lreminisciences	ia20

#### **Hosted Events**



#### The R&D Dating for Animal Health and Innovation



BioFIT hosts the 3<sup>rd</sup> edition of the "R&D dating for Animal Health and Innovation", initiated by the French association for the animal health industry (SIMV), on 28<sup>th</sup> and 29<sup>th</sup> November 2017 in Strasbourg.

Today, public-private and private-private partnerships are thought to be the needed leverage for innovation. Hence, the SIMV (the French association for the animal health industry) launched the "R&D dating for Animal Health and Innovation" which aims at initiating high-level exchanges between the research departments of the veterinary medicine and diagnostics industry and public research, as well as biotechnology companies (start-ups).

By enabling face-to-face encounters, the event will enhance the visibility of cutting-edge research in France and in Europe, encourage investments and lead to therapeutic innovation.

#### 29<sup>th</sup> Nov. 11.00 am - 12.30 pm | SALON MADRID 3 ROOM

#### How can animal and human innovation/applications be mutually beneficial?

We will address innovation opportunities and pitfalls to be avoided when engaging in collaborations between human health players and animal health actors. Which are the conditions to be gathered to make innovation happen? Which types of collaborations can be put in place? What are the successful examples? What are the limits to these collaborations?

**MEET SIMV AT BOOTH C13** 





#### **Hosted Events**

#### LabEx Medalis Conference



The Medalis drug research centre is a «Laboratory of Excellence» (Labex) created in July 2011 as part of the French «Investments for the Future» programme. It is a member of «Initiatives of excellence» (IDEX) in the University of Strasbourg. Its aim is to develop innovative drugs for the treatment of cancer or inflammation.

Medalis' strengths:

A unique network of 200 researchers and PhDs from 11 research teams focused on chemistry and biology whose excellency has been certified by the national «Agency for Evaluation of Research and Universities», currently «Haut Conseil de l'Evaluation de la Recherche et de l'Enseignement Supérieur».

State-of-the-art scientific equipment, such as platforms dedicated to virtual and microfluidic screening.

A stimulating environment: Medalis is based in the heart of Europe, in Strasbourg, where the research institutes are internationally renowned for their achievements in the fields of pharmacology and biotechnology.

Medalis researchers have access to a highly competitive research environment provided by Strasbourg University and national research institutions like CNRS or INSERM. Moreover, Strasbourg University was awarded for the excellence of its supported projects (including Medalis) and has received an «Initiative of Excellence» funding from the French Investment for the Future Programme.

28th Nov. | ROME 5 ROOM

**SESSION 1:** 9.30 - 11.00 am Translational research at Medalis: From lab to biotech

**SESSION 2:** 2.30 - 4.00 pm Early projects, early opportunity: Find your match

**SESSION 3:** 4.30 - 6.00 pm Nature and nurture of an academic drug discovery centre

#### **Hosted Events**



#### **Challenge Open Data**



The Open Data Challenge is a call for projects that encourages open innovation initiatives between companies and public institutions facing digital challenges and SMEs which provide innovative technologies. Launched during summer 2017, the first phase of this project ended in September 2017 with the selection of three companies for their innovative solutions aimed at resolving the EFS's (French Blood Agency) blood forecasting needs.



«EFS' participation at the Open Data Challenge was obvious considering the interesting theme and regarding the opportunity to collaborate with qualified start-ups. This initiative, centred on Open Data will allow us to enhance our ability to adapt to upcoming evolutions and therefore, be as efficient as possible.» Eric Resch, Haemovigilence and distribution officer, **EFS** 

«Through our Digital Launch Pad Program, launched 2 years ago, we have helped hundreds of companies to develop their business activities. An increasing number of our clients work in the health sector and we are providing them with the necessary data storage services. We are delighted to share the type of expertise at the Open Data Challenge.» Guillaume Fillière, Digital Launchpad Programme Manager, **OVH** 





#### **ORGANISED BY**



Eurasanté is an incubator, a technology transfer facilitator and a leading cluster in the fields of biotech, nutrition and healthcare in the Northern France region. It assists French and foreign companies, entrepreneurs, scientists and clinicians with their innovation and development projects. The regional network includes more than 1,000 companies working in Life Sciences and Healthcare. It benefits from an exceptional location in the heart of Europe

(near Paris, London and Brussels). The Life Sciences sector in the Northern France region gathers a total of 28,000 employees. Eurasanté also promotes the Eurasanté Bio-business Park which hosts 7 hospitals, 4 universities, 7 specialised schools, more than 150 companies and 50 laboratories. In addition, Eurasanté organises 4 international partnering events annually, which aim to increase and improve interactions between academia and industry and encourage additional innovative sector collaborations: BioFIT, MedFIT, NutrEvent and AgeingFit.



As a French world-class cluster dedicated to therapeutic innovations, Alsace BioValley is the one-stop contact to optimise any R&D development or business project in Europe, both in drug development and medical technologies. Located in Eastern France, part of the famous French-German-Swiss BioValley and with a unique concentration of international life sciences & healthcare players, Alsace BioValley helps any Life Sciences & Healthcare companies or academics interested in new projects and partnerships in Europe to search outstanding scientific or industrial partners to develop very innovative R&D projects, to find the best innovative technology, patent or scientific expertise, or set up and locate in Eastern France. Alsace BioValley has also

agreements with BioWin (Wallonia), CQDM (Quebec), JBA (Japan Bioindustry Association), Biopro (Germany) and Basel Area (Switzerland).



The Nutrition Health Longevity (NHL) Cluster is a dynamic network focusing on the main issues at the crossroads of health, biotechnology and nutrition. The NHL Cluster aims to federate public and private partners around R&D projects, which lead to innovative products in the fields of nutrition and health. The NHL Cluster's activity is centred on the prevention and treatment of life-style related diseases, such as metabolic and cardiovascular pathologies, neurodegenerative and inflammatory bowel diseases. Its objective is to gather and support players from the health and food sectors in the design, the development and

financing of their future products and processes.

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Any question?

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## Save the Date

4<sup>th</sup> & 5<sup>th</sup> Dec. 2018

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